

Salveo Healthcare Solutions: An Idea from the Heart!

Salveo (stands for good health in Latin), is a company born from the heart says the CEO & Founder Manoj Biswas. In 2015-16 his father went through health issues and was operated in country's best hospitals. It was the post hospitalization recovery phase where they had huge challenges to organise care. "I realized how the post-hospitalization industry is completely unorganised. At that moment, I wondered if this was happening to me. Then I gave it a thought and realized a common man's struggles are much worse," says Manoj.

Passionate about creating a difference, Manoj & Shibani quit their lucrative corporate careers to start their venture Salveo Healthcare Solutions in 2017, from a small home office in their Bangalore house. Salveo now has offices in Bangalore and Chennai and they are rapidly growing.

India's First Customer-Centric Virtual Hospital

The Initial journey turmoil of a start-up continues, but Salveo focused on having a strong leadership team and a very customer oriented company. Shibani says, "We decided to have our development centre



Shibani Roy,
 Co-Founder

in Chennai because it was cost-effective, and the talent was readily available. We worked 24/7 and continuously tested, validated and iterated the platform for the next six-seven months, and launched our product - MySalveo."



In the years to come, Salveo will mature itself to become an IoT and predictive healthcare company

The platform currently provides reliable healthcare services to patients in Bangalore, but plans to replicate this quickly in other cities. Some of their services include physiotherapy, dental, nursing, attendant care and diagnostics services. Soon, the platform will also be providing online doctor consultation with both video and chat options. "We were the first company in this space to provide end-to-end healthcare solution to our customers," mentions Shibani.

The company also has Salveo Care Centres across Bangalore, for patients who would still prefer a physical care. "We currently have six SalveoCareCentres in Bangalore and in the next 12-18 months we hope to add 25+ centres," says Manoj. Adding to this, Shibani says, "Patients are at the epicentre of our business. They should be happy and should find value in going to an online platform for healthcare."

The Future of Healthcare Services

Originally started by three members, Salveo today is a team of 20+ people.



Manoj Biswas,
 Founder

The platform has more than 1800+ registered customers using its services. In the years to come, Salveo will mature itself to become an IoT and predictive healthcare company where they will integrate the platform with various wearable & handheld devices.

Boosting the success story of the company is the illustrious board which boasts of prominent industry leaders and veterans like Ashish Shah (ex-CEO & MD of GE Healthcare), Sandeep Dhar (President - Hexaware Technologies), Dr. Sandhya Ramanujan (CEO of Saama Wellness), and Amit Bhattacharya (MD India of WLT Global).

"We believe Salveo has an excellent team, they are highly passionate & driven and that's why I am with them", says Ashish Shah. Sandeep Dhar believes "the vision of the leadership, their focus on the patient care and wanting to improve quality of healthcare in tier 2/3 cities makes them a high impact company".

"Future is all about healthcare collaboration. It is about amalgamating healthcare knowledge with a digital solution that gives a great customer experience," concludes Manoj, optimistically. 